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Executive Summary







NORR Feasibility Study Building Rendering

Cushman & Wakefield ULC ("C&W") is pleased to present the opportunity to acquire a 26,011 square foot site presently operating as an asphalt surface parking lot, situated in Calgary's Downtown Core and municipally described as 814 – 826 6th Avenue SW, Calgary, Alberta (the "Property"). The Property offers investors a residential development opportunity in a prime downtown location of Calgary, Alberta.

Located in Calgary's Downtown Core, the Property is rectangular in shape (200 SF x 130 SF) and consists of six separately titled lots totaling 26,011 square feet. The high profile location is one block north of Calgary's Light Rail Transit line with Plus 15 Skywalk System connectivity to existing infrastructure to the east and west of the Property providing AAA amenities to tenants through a broad range of retail services such as food courts, banks, medical, and other personal services.

The City of Calgary has the subject site currently designated as Commercial Residential District (CR20-C20/R20). This designated zoning allows for intensive high-rise density residential and commercial developments that contribute to the Downtown's role as the predominant destination for business, retail, entertainment and cultural activities and a strong focus on the ground floor and Plus 15. A sample study completed by NORR Architecture, Engineers and Planners can be found in this marketing piece.

All inquiries regarding this exclusive listing, or any information contained in this CIM should be directed to the Exclusive Listing Agent:

MARC ROSSO

Vice President Capital Markets Group 403 261 1127 marc.rosso@cushwake.com

Cushman & Wakefield ULC

111 5th Avenue SW, Suite 1730 Calgary, AB, T2P 3Y6 403 261 1111 cushmanwakefield.com

Location Overview



Site Map

Located in Calgary's Downtown West Core, the property sits along 6th Avenue SW, midblock 7th Street SW and 8th Street SW and is within steps of the Calgary's Light Rail Transit (LRT) stations. The development opportunity comprises of six undeveloped serviced lots currently being utilized as a parking lot of 91 surface stalls.

The lots are currently zoned Commercial Residential with a base Floor Area Ratio (FAR) of 3.0 to a maximum of 20.0 FAR

One of Downtown's unique attributes is the "Plus 15" elevated, heated internal sidewalk system that links the majority of Calgary's premier downtown office buildings and hotels, and provide AAA amenities to tenants through a broad range of retail services such as food courts, banks, medical and other personal services. There is potential Plus 15 connectivity to existing infrastructure to the east and west, linking the property to the rest of the Downtown Core.



NORR Feasibility Study Building Rendering

Commercial/Residential

Zoned (CR20-C20/R20)

In Place Holding Income (91 Paved Surface Parking stalls)

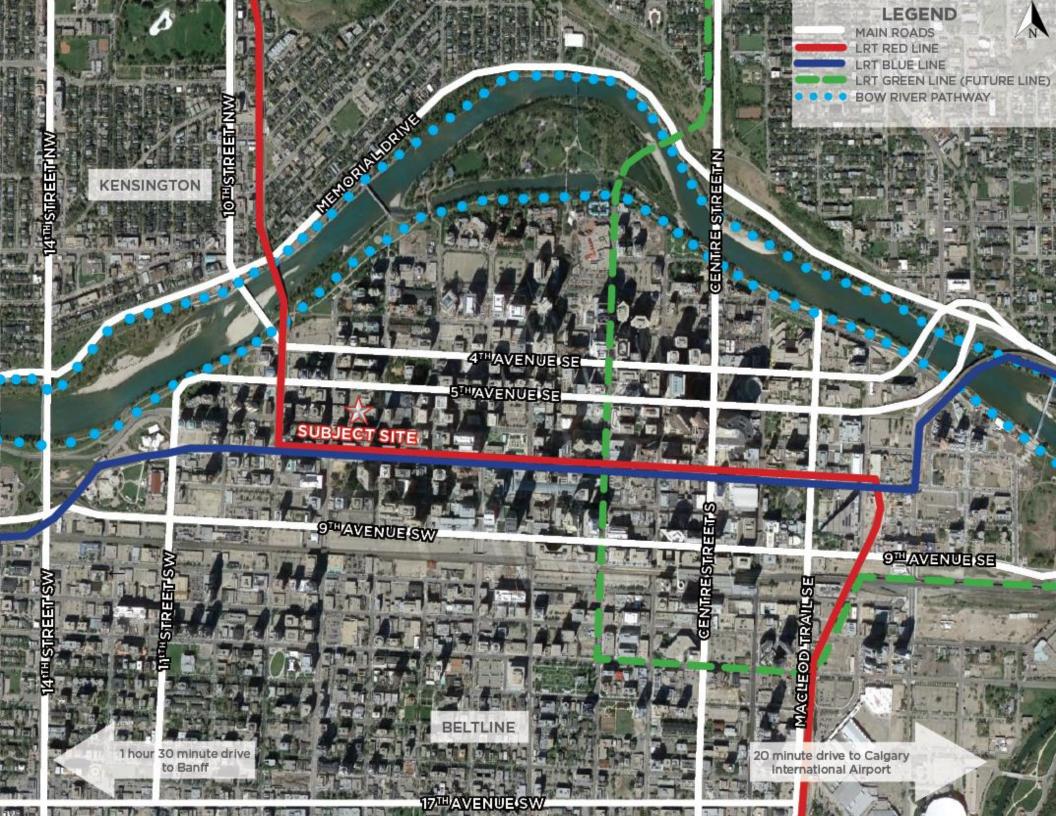
Located in the West Core

+15 Connection

Maximum 20.0 Floor Area Ratio

26,011 Square Feet (0.60 Acres)

6 Serviced Lots



Location Highlights





Transit Access

Calgary's LRT is located one block south of the Property. The LRT currently comprises of two lines (red and blue line) that service all four quadrants of the city. A third line (green line) has recently been approved, scheduled to open in 2024.



In Place Holding Income

Holding income currently in place with the Property being operated by one of North America's largest parking providers. The lot offers 91 stalls with hourly, daily and monthly rates available.



Development Opportunity

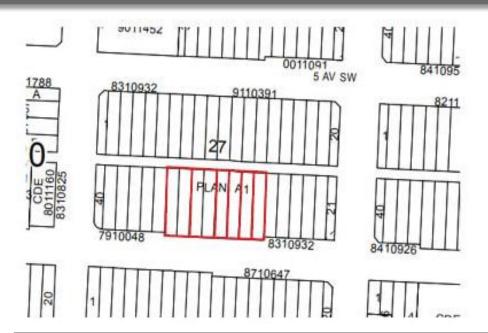
With only two proposed developments in the West Core, the Property is in a strong location to attract interest for a multi-residential apartment building. It offers a developer the option to market the sale of individual units or create a rental project creating a strong ROI.



Amenities & Attractions

The Property is in close proximity to a number of bars and restaurants, liquor stores and coffee shops. Eau Claire Park and the Bow River Pathway adjacent to the Bow River is situated within a 5 minute walk of the Property. The community of Kensington is within a 10 minute walk and offers a number of restaurants and bars and an abundance of night life.

Asset Overview





Develop	Developable Parcels						
Parcel ID	Site Address	Site Area (Sq.Ft.) +/-	Site Area (Acres) +/-	Taxes (2017)	Zoning	Legal Description – Plan / Block / Lot	
1	814 6 th Avenue SW	3,254	0.075	\$31,053	CR-20/R20	A1 / 27 / 27	
2	816 6 th Avenue SW	3,251	0.074	\$31,053	CR-20/R20	A1 / 27 / 28	
3	818 6 th Avenue SW	3,251	0.074	\$31,053	CR-20/R20	A1 / 27 / 29	
4	820 6 th Avenue SW	3,251	0.074	\$31,053	CR-20/R20	A1 / 27 / 30	
5	824 6 th Avenue SW	6,502	0.149	\$62,283	CR-20/R20	A1 / 27 / 31 & 32	
6	826 6 th Avenue SW	6,502	0.149	\$62,283	CR-20/R20	A1 / 27 / 33 & 34	
Totals		26,011	0.60				

Property Description

Rectangular in shape (200 SF x 130 SF), the property consists of six separately titled lots totaling 26,011 square feet (0.60 acres). Currently zoned Commercial Residential (CR-20/R20) the Property has a base Floor Area Ratio of 3.0, with the potential for bonus density up to a 20.0 FAR. Currently the property is a paved asphalt parking lot comprising of 91 surface stalls and is being managed by Impark, one of North America's largest parking companies.



Feasibility Study



LAND USE OVERVIEW

The City of Calgary has designated the site as Commercial Residential District (CR20-C20/R20). This designated zoning allows for intensive high-rise density residential and commercial developments that contribute to the Downtown's role as the predominant destination for business, retail, entertainment and cultural activities and a strong focus on the ground floor and +15 Skywalk System.

Examples below outline uses which are included and permitted if they are located within existing approved buildings with Commercial Residential District zoning but are not limited to:

PERMITTED USES

- Residential & Commercial Developments
- Accessory Food and Liquor Service
- Convenience Food Store
- Financial Institution
- Office
- Restaurant
- Supermarket
- Take Out Food Service

DISCRETIONARY USES

- Addiction Treatment
- Assisted Living
- Conference and Event Facility
- Drinking Establishment
- Restaurant
- Social Organization

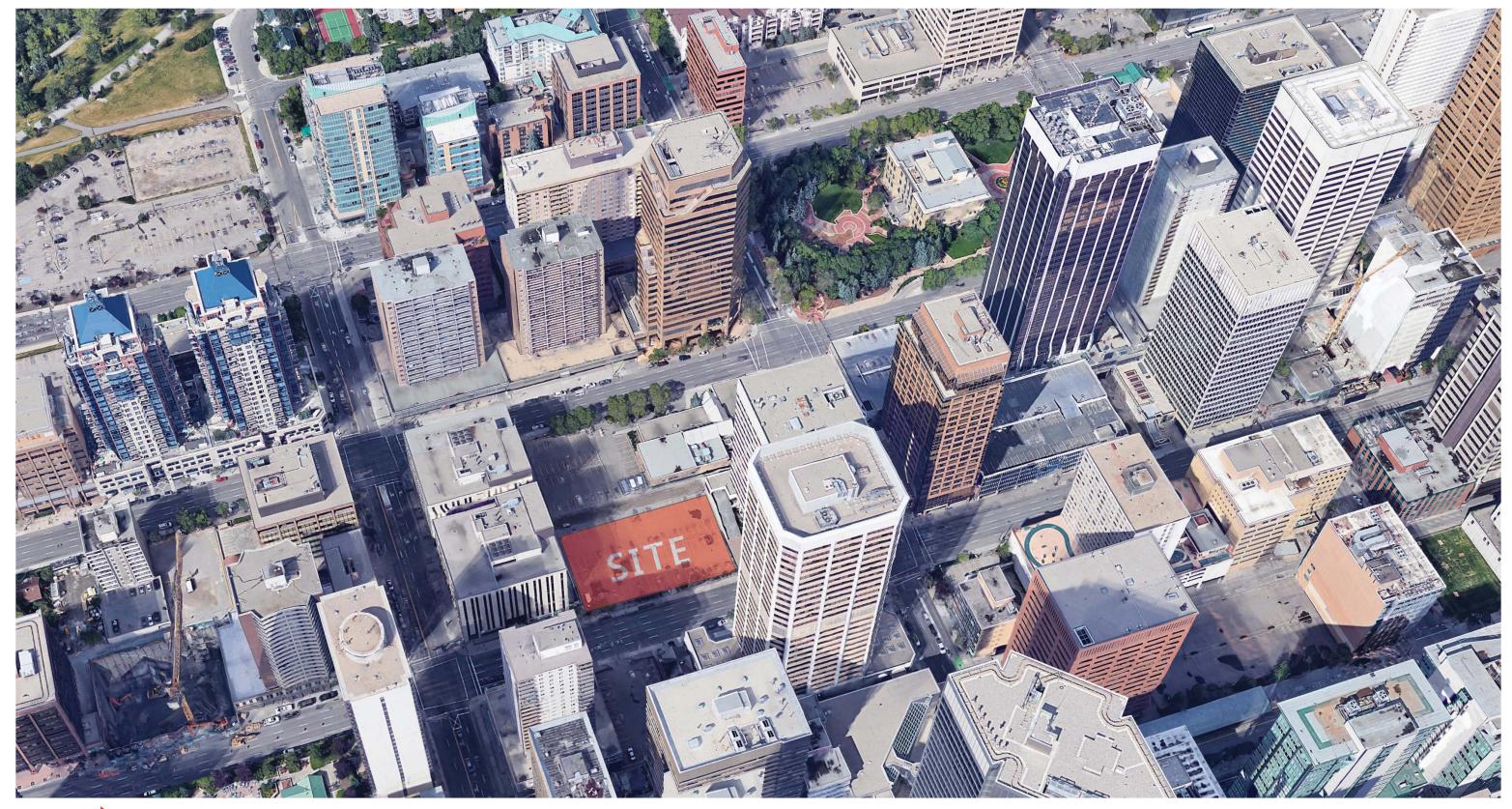
NORR Architect Engineers Planners has developed the following Feasibility Study Analysis to showcase two possible development scenarios – mixed use multi-residential rental and condominium. Both scenarios achieve an FAR of 15.0 – equivalent to approximately 370,000 buildable square feet.

	Use	Number of Floors	Total Number of Units	Residential Area	Commercial Area	Total Floor Area
Option A	Rental	43	362	358,370	7,832	366,202
Option B	Condominium	43	354	344,813	24,185	368,998

NORR's Feasibility Study Analysis is contained in the following pages.





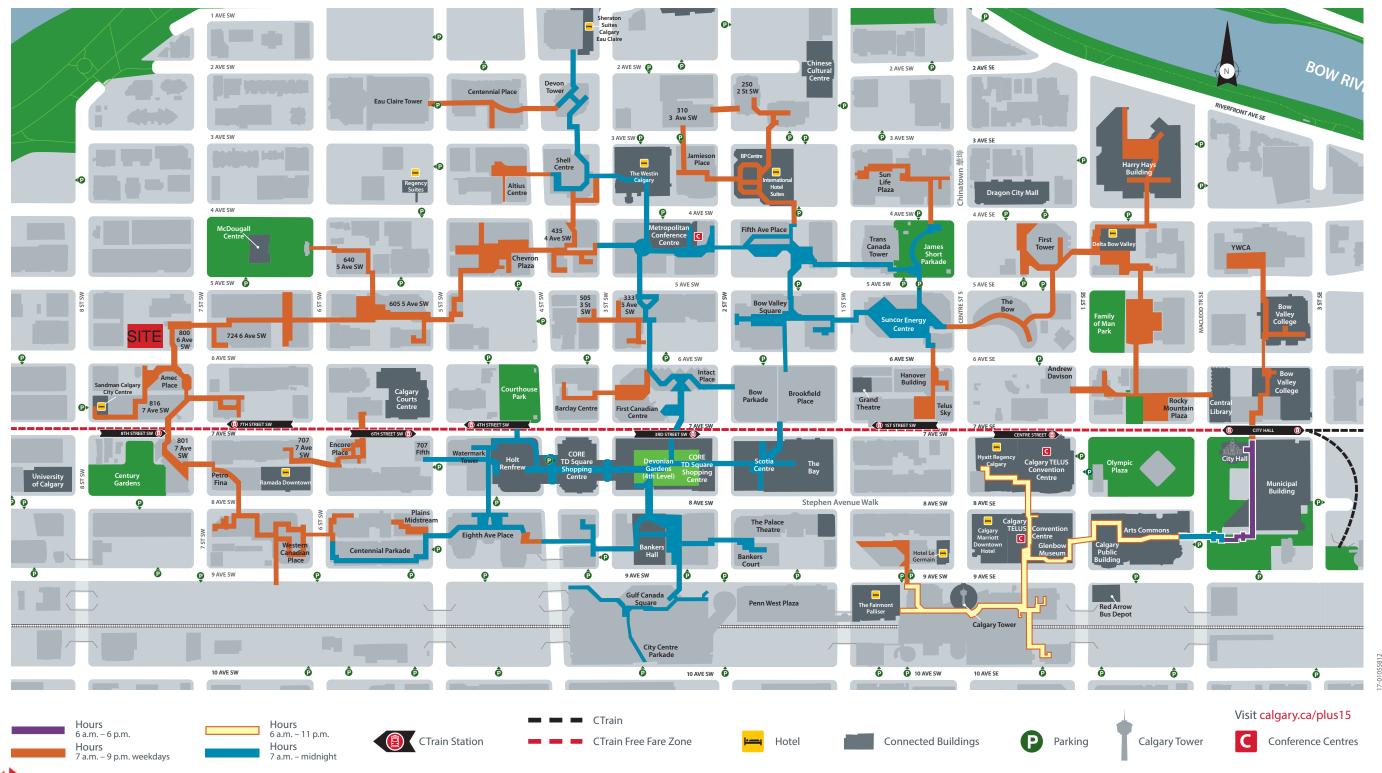




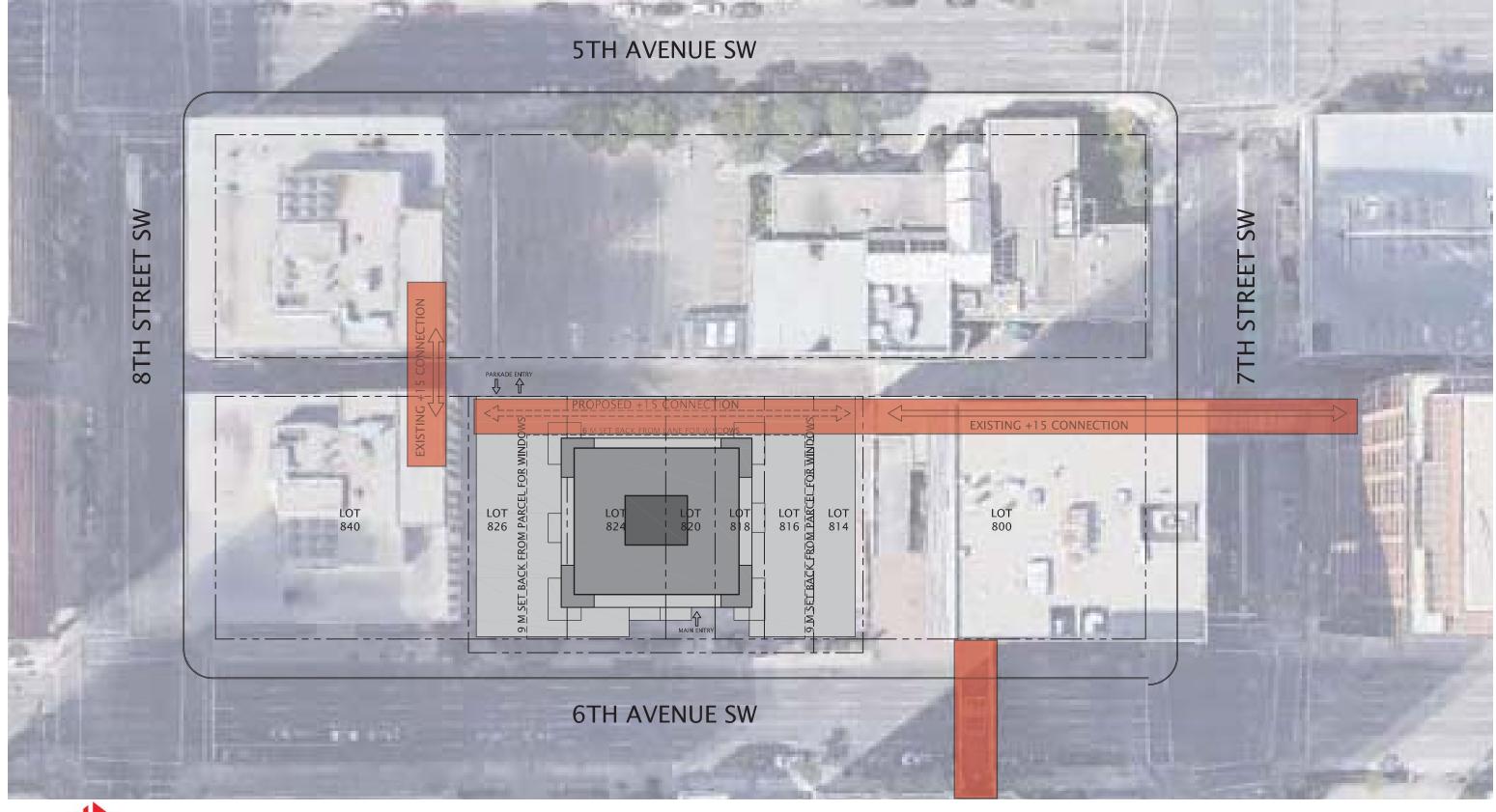




+15 Network Map

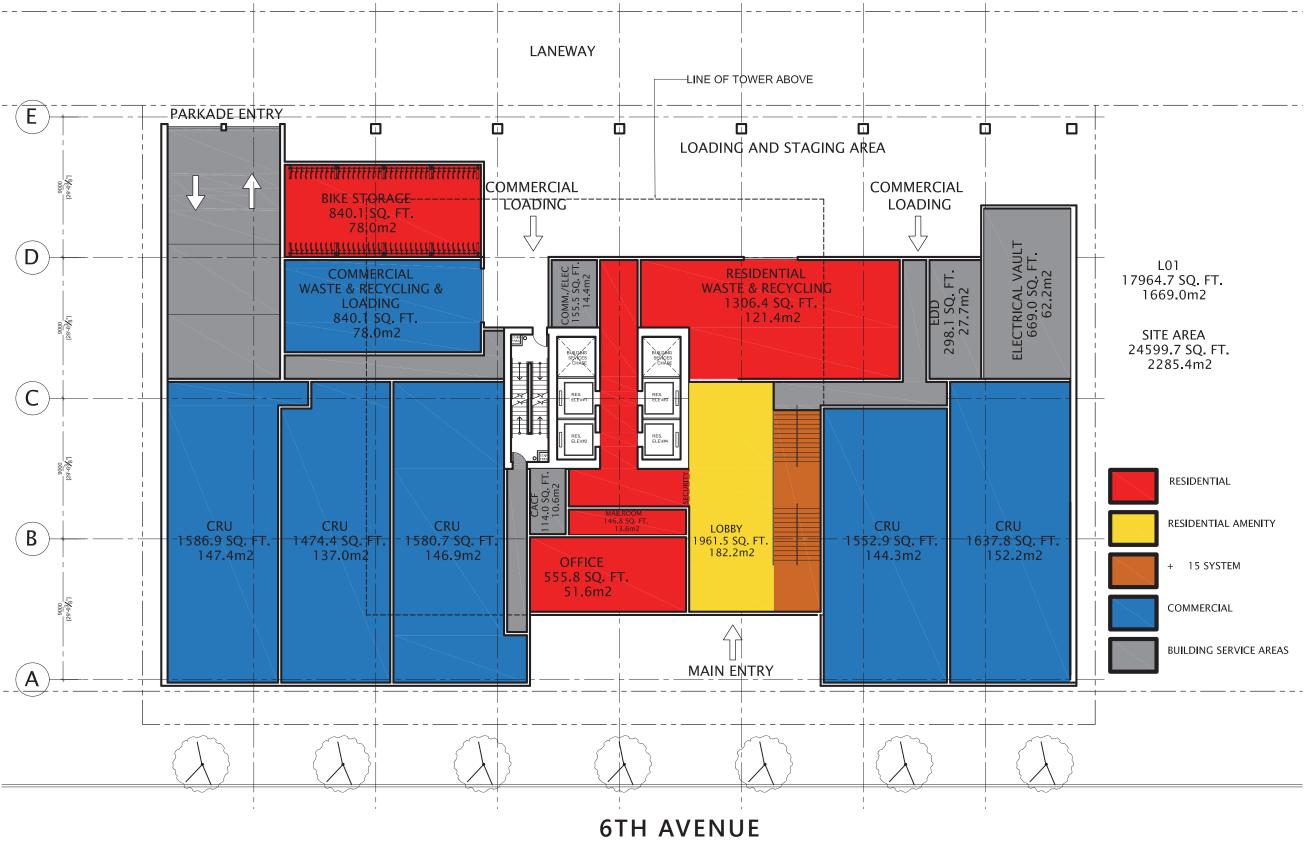








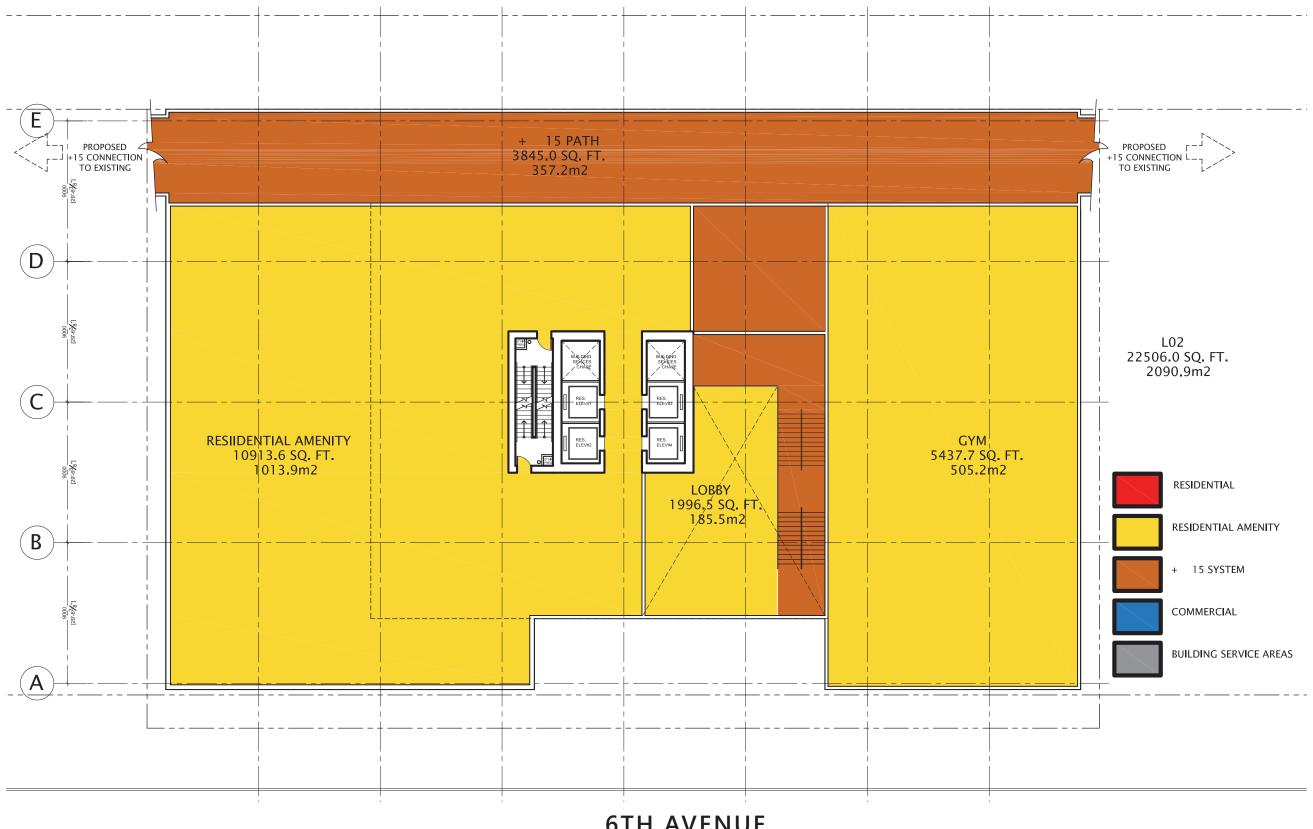






SECOND FLOOR PLAN - RENTAL



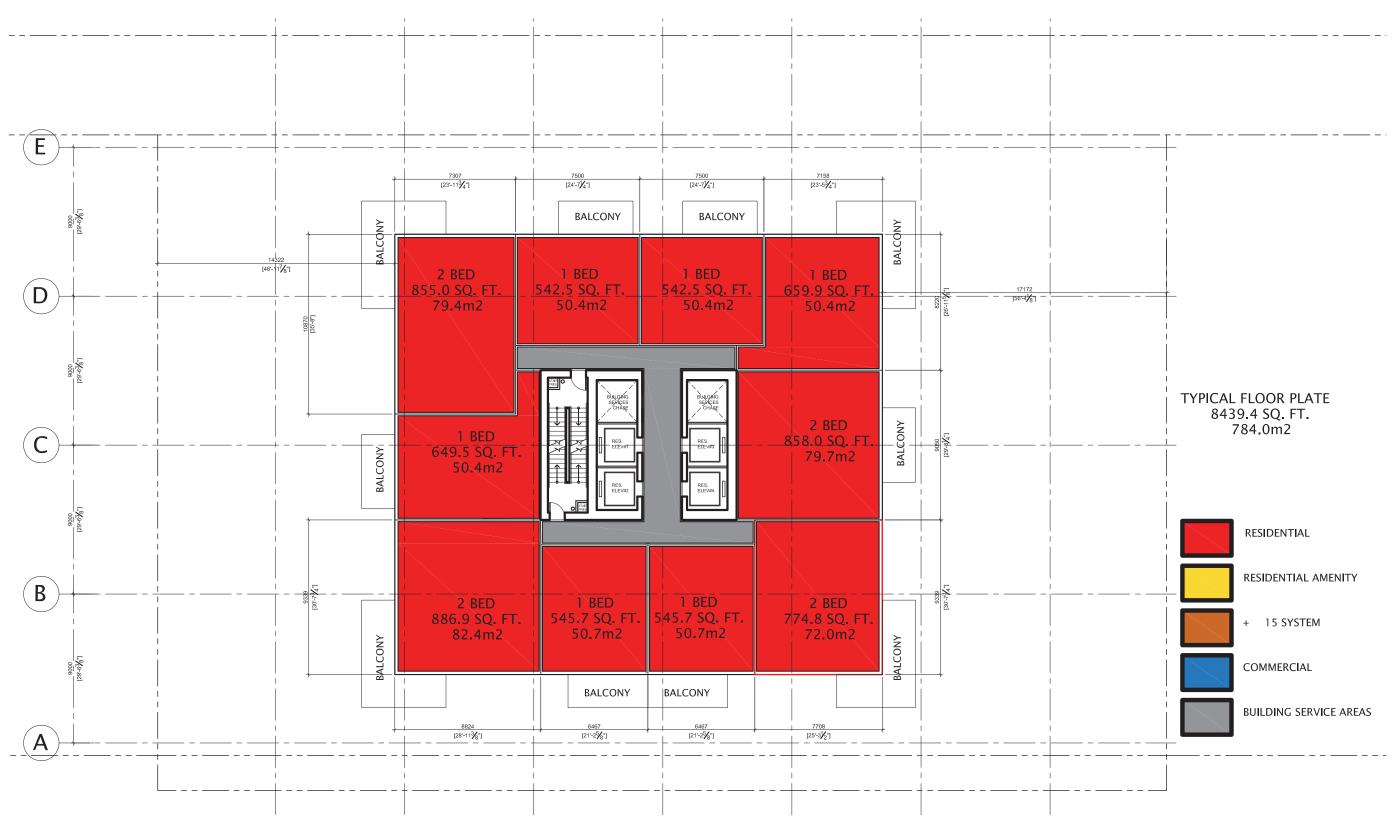




6TH AVENUE

TYPICAL FLOOR A - 10 UNIT - RENTAL

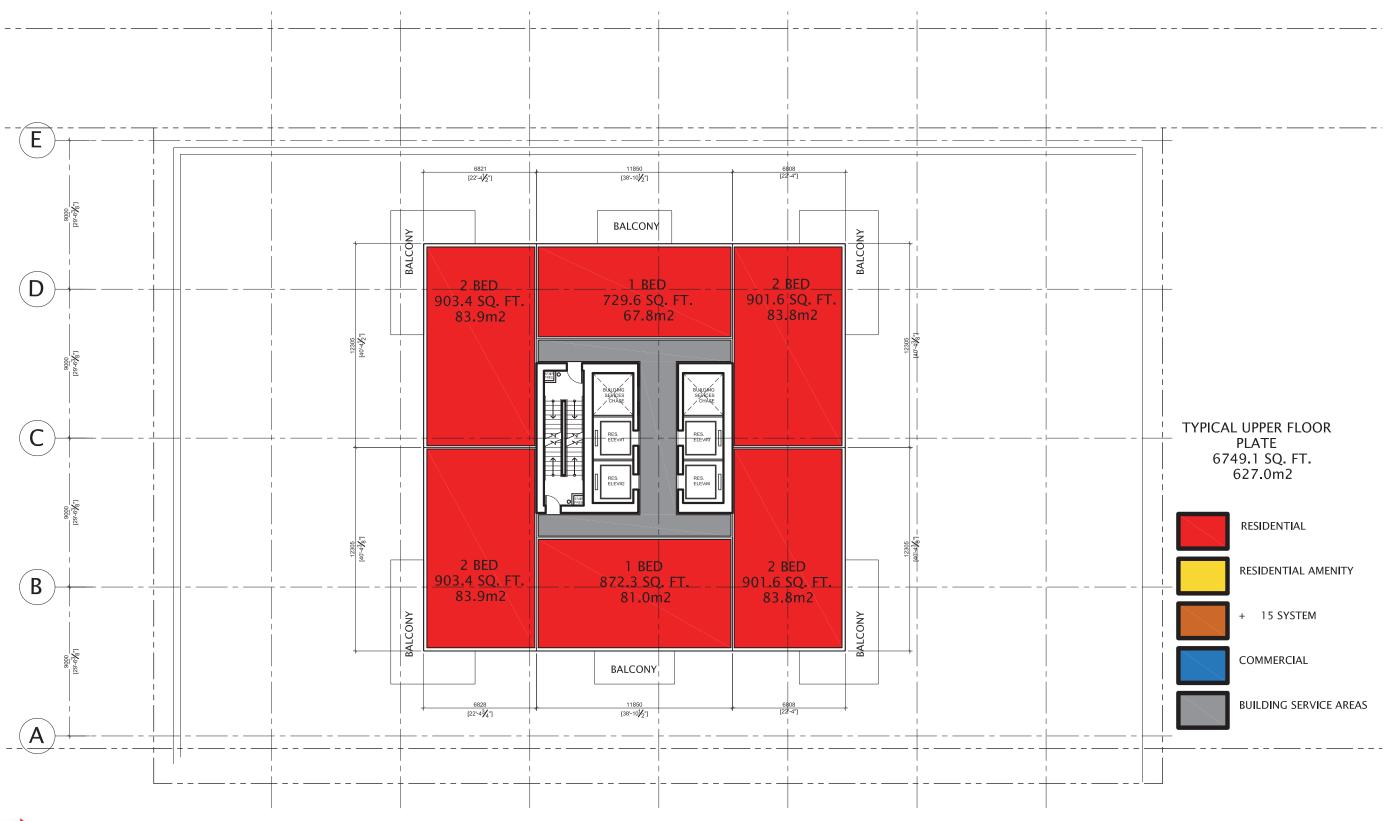






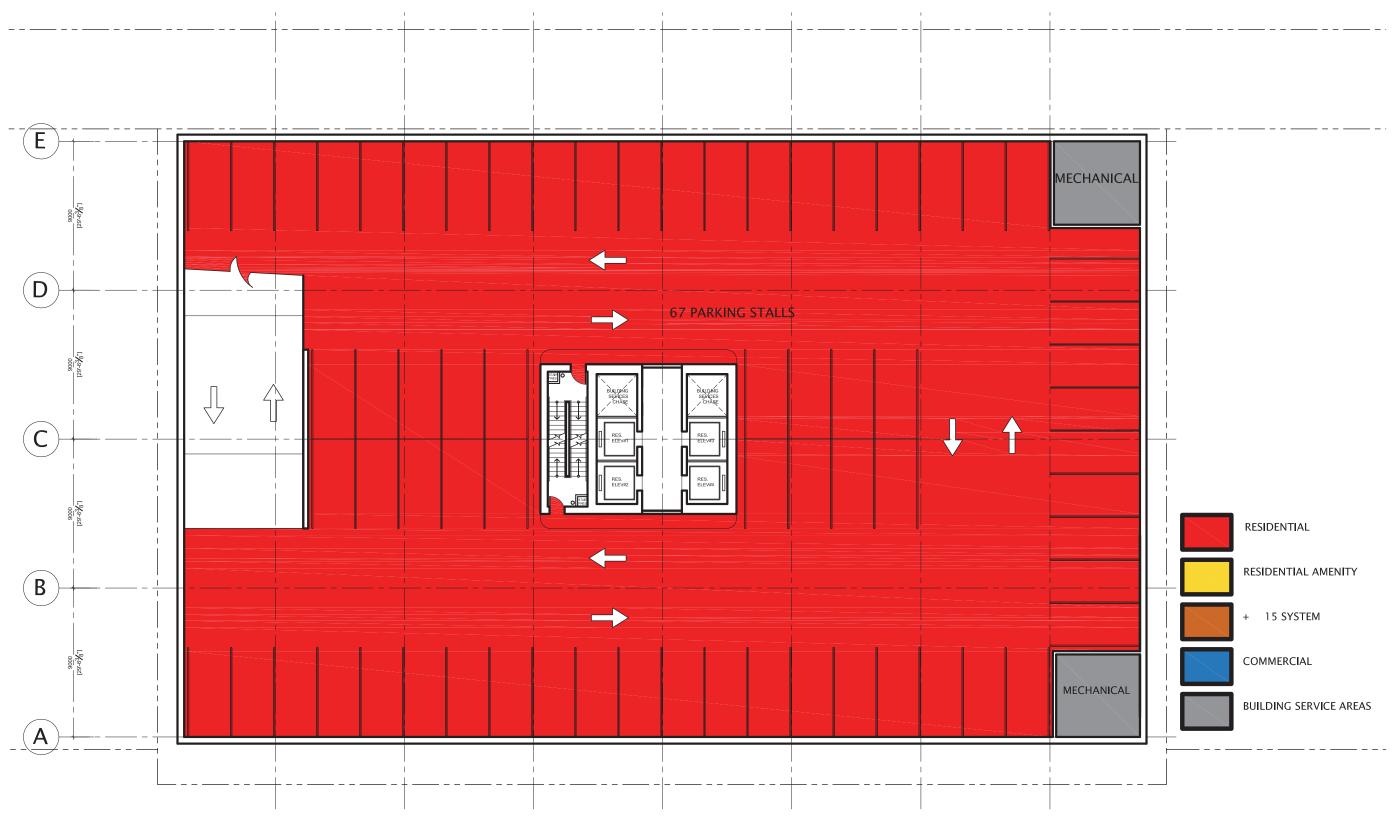
TYPICAL FLOOR B - 6 UNIT - RENTAL













RENTAL OPTION

PROPERTY DETAILS					
MUNICIPAL ADDRESS	814 & 816 & 818 & 820 & 824 & 826 - 61H AVE NW CALCARY AR				
	m²	sq.ft.	acre		
SITE AREA	2,285	24,600	0.56		
FAR proposed	15				
AREA PROPOSED	34,281	368,996			
Land Use	CR20/R20				

FLOOR AREA CALCULATION							
FLOOR # FLOORS FLOOR AREA m ² FLOOR AREA sq.ft. TOTAL FLOOR AREA m ³ TOTAL FLOOR AREA m							
L01	1	1,669	17,965	1,669	17,965		
L02	1	2,091	22,505	2,091	22,505		
TYPICAL FLOOR A	29	784	8,439	22,736	244,743		
TYPICAL FLOOR B	12	627	6,982	7,524	83,784		
TOTAL	43			34,020	368,996		
ACTUAL F.A.R.	15.0						

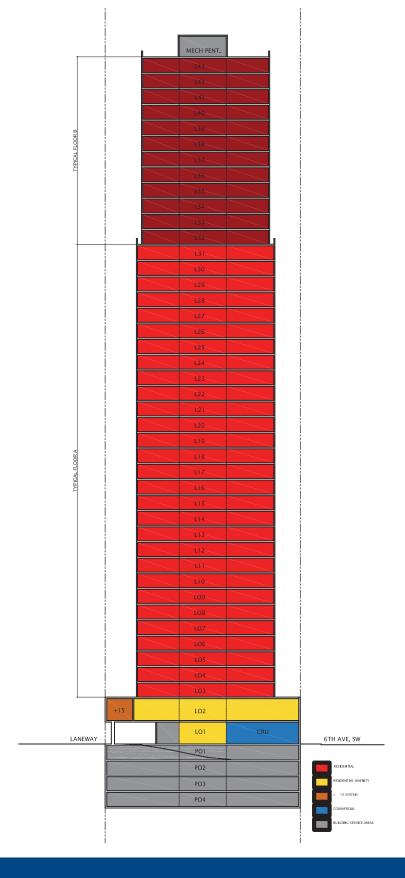
COMMERCIAL TOTALS (INCLUDED WITHIN THE FLOOR AREA CALCULATION)					
FLOOR FLOOR AREA m ² FLOOR AREA sq.ft.					
TOTAL L01 COMMERCIAL	727 m2	7,832 sqft			

TOWER UNIT MIX						
FLOOR	1 BED	2 BED	TOTAL / FLOOR			
TYPICAL FLOOR PLATE A FLOOR 3- 31	6	4	10			
# FLOORS	29	29				
TOTAL PLATE A	174	116	290			
TYPICAL FLOOR PLATE B FLOOR 32 -43	2	4	6			
# FLOORS	12	12				
TOTAL PLATE B	24	48	72			
TOTAL # UNITS			362			

PARKING					
REQUIRED PARKING	BY	LAW	TOTAL REQUIRED PARKING		
RESIDENTIAL	0.50	PER UNIT	189		
VISITOR	0.10	PER UNIT	38		
TOTAL REQUIRED			227		
PROVIDED PARKING			TOTAL PROVIDED PARKING		
RESIDENTIAL	0.50	PER UNIT	189		
VISITOR	0.10	PER UNIT	38		
TOTAL PROVIDED			227		

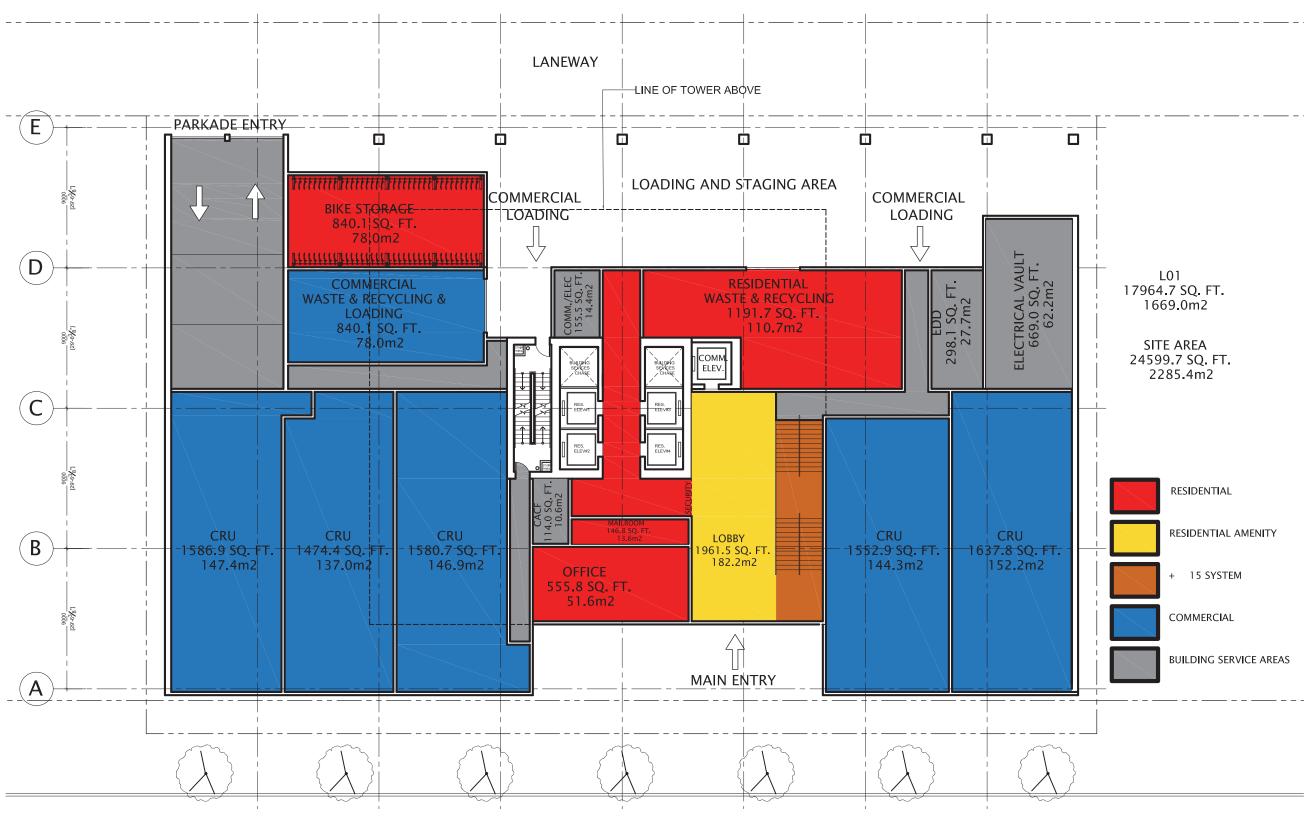
PARKADE BREAKDOWN				
P01	67			
P02	67			
P03	67			
P04	67			
TOTAL	268			
SURPLUS	41			

BICYCLE PARKING						
TYPE BYLAW # UNITS REQUIRED PROVIDED						/IDED
			CLASS 1	CLASS 2	CLASS 1	CLASS 2
CLASS 1	1/UNIT	378	378		354	
CLASS 2	0			0		0

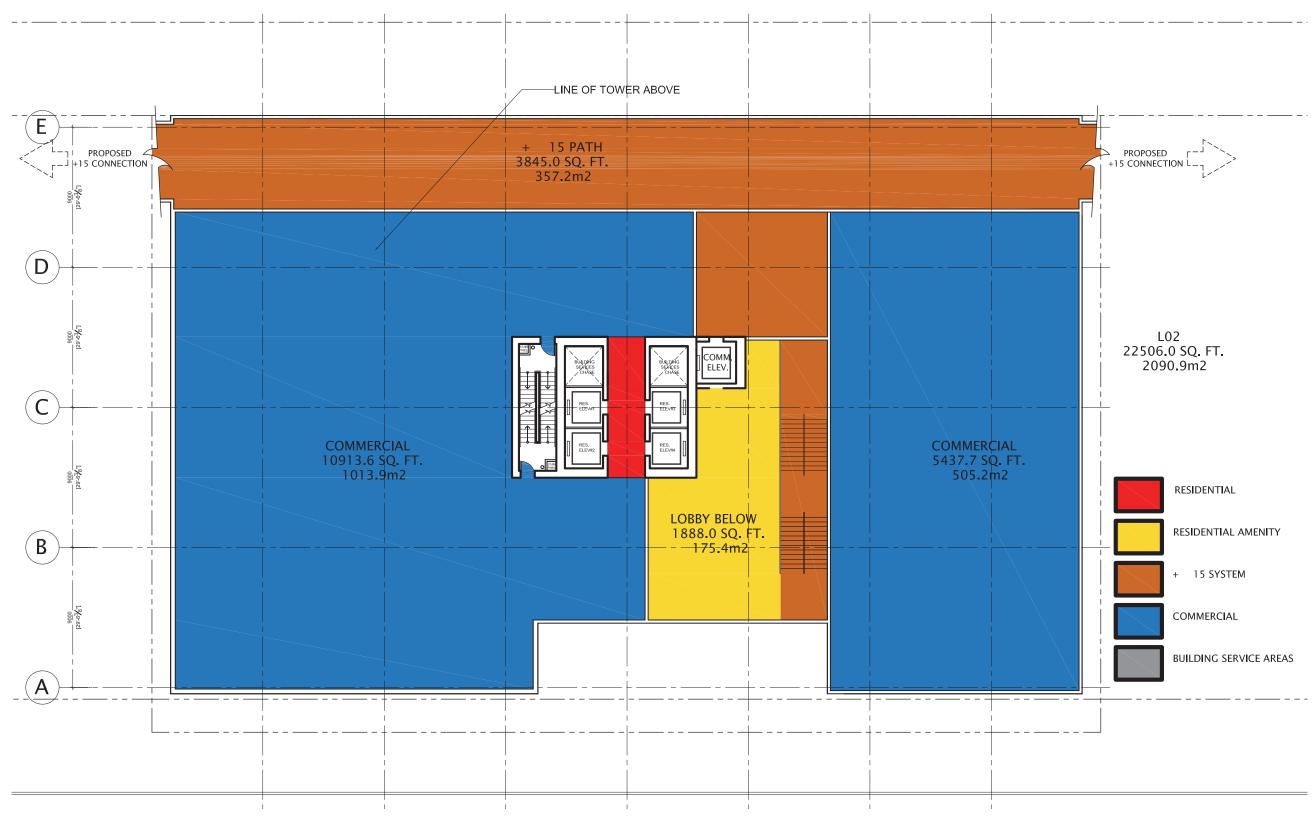




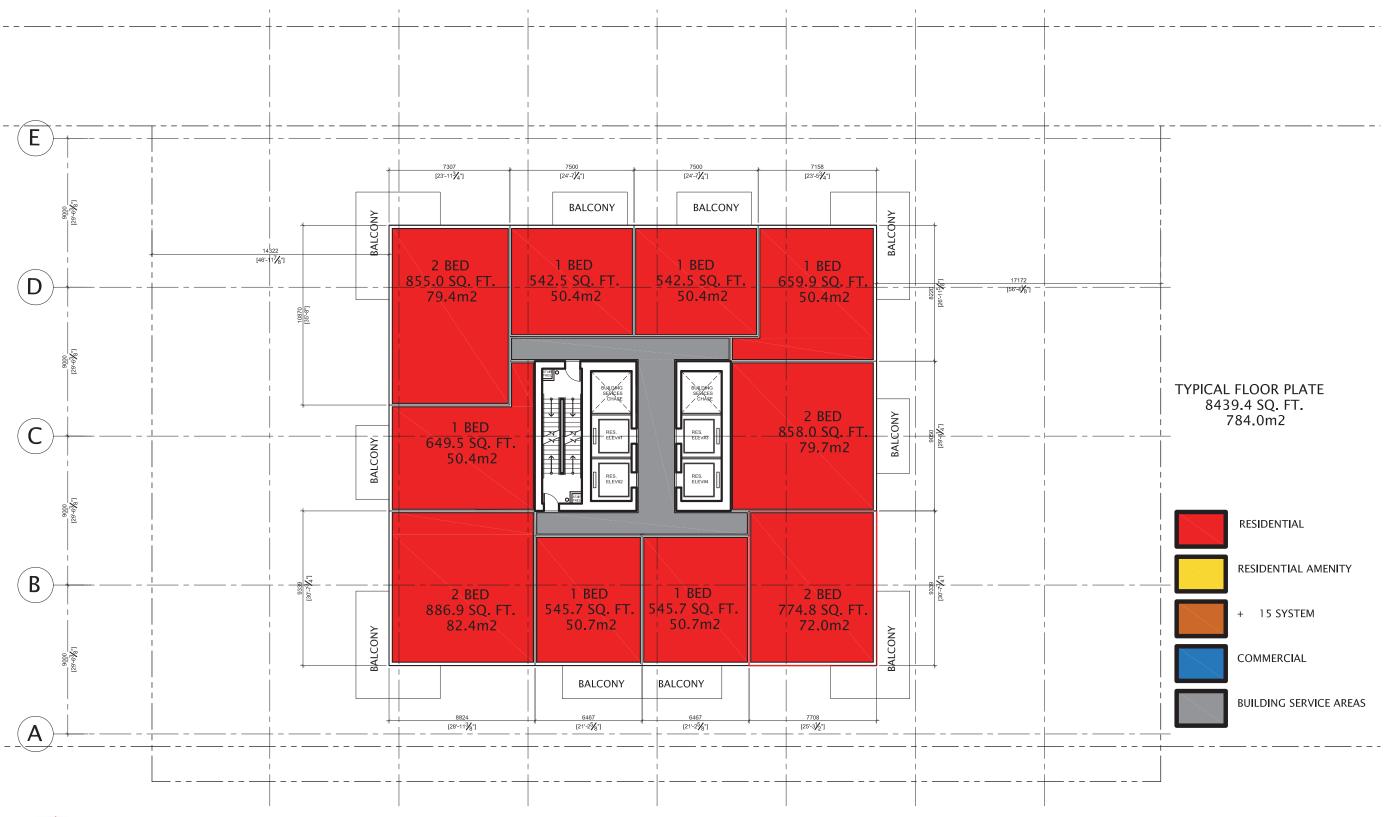




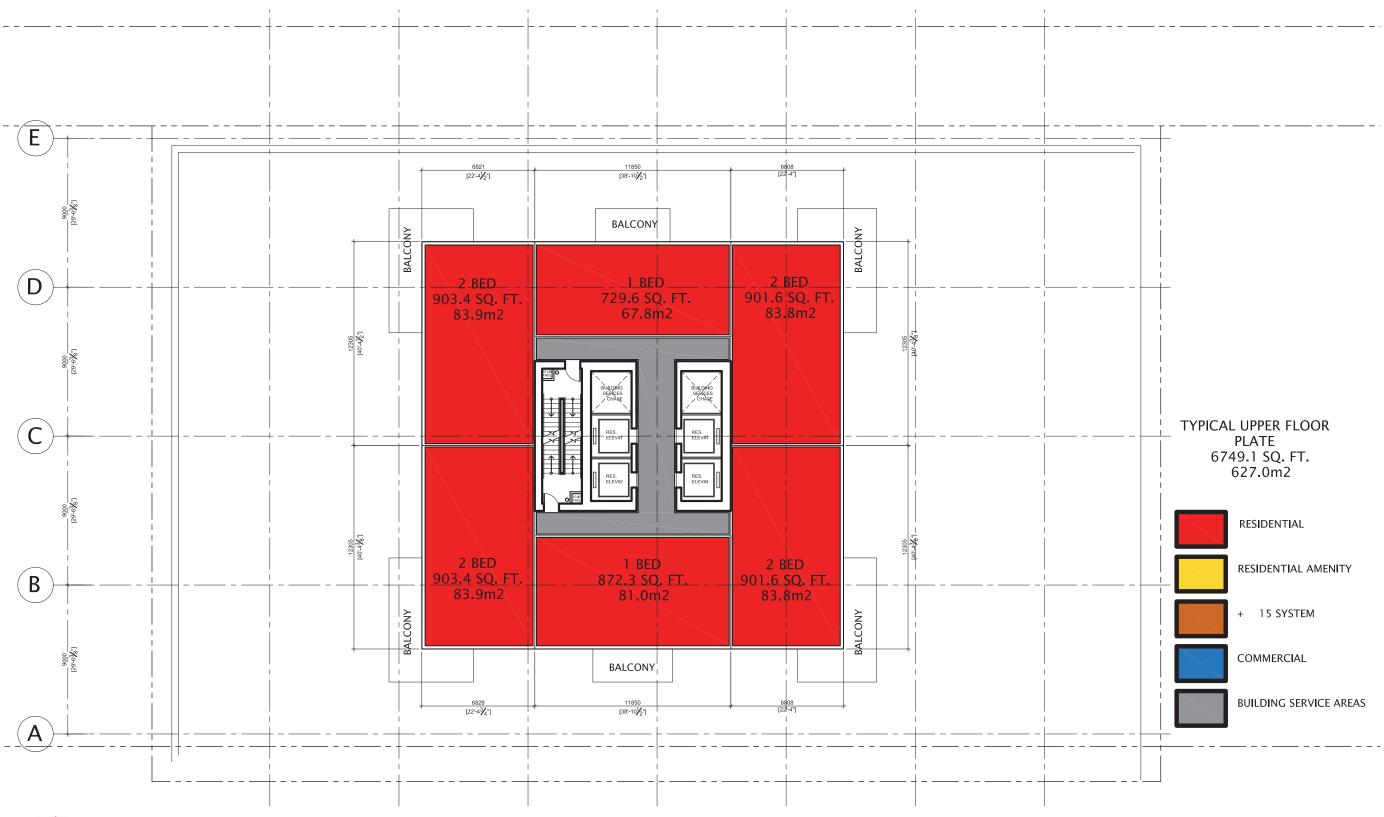




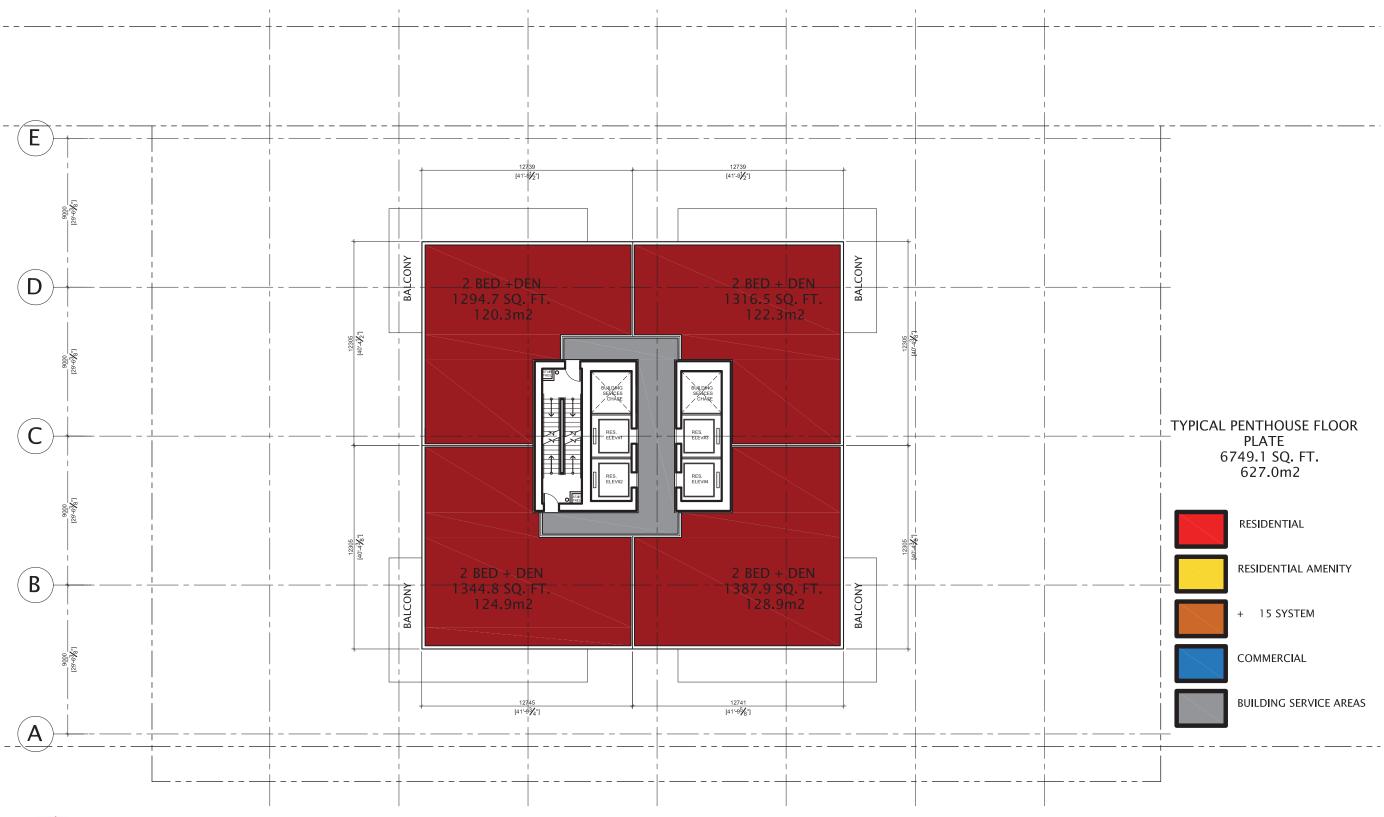














CONDOMINIUM OPTION

PROPERTY DETAILS							
MUNICIPAL ADDRESS	R14 R R16 R R18 R R20 R R24 R R26 - 61H AVENW CALCARY AR						
	m²	sq.ft.	acre				
SITE AREA	2,285	24,600	0.56				
FAR proposed	15						
AREA PROPOSED	ROPOSED 34,281 368,996						
Land Use	CR20/R20						

FLOOR AREA CALCULATION						
FLOOR	# FLOORS	FLOOR AREA m ²	FLOOR AREA sq.ft.	TOTAL FLOOR AREA m ²	TOTAL FLOOR AREA m ²	
L01	1	1,669	17,965	1,669	17,965	
L02	1	2,091	22,505	2,091	22,505	
TYPICAL FLOOR A	29	784	8,439	22,736	244,743	
TYPICAL FLOOR B	8	627	6,982	5,016	55,856	
PENTHOUSE A	4	627	6,982	2,508	27,928	
TOTAL	43			34,020	368,996	
ACTUAL F.A.R.	15.0					

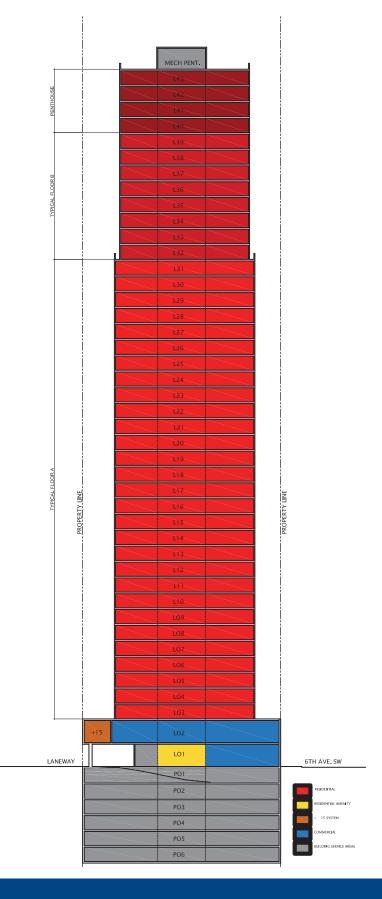
COMMERCIAL TOTALS (INCLUDED WITHIN THE FLOOR AREA CALCULATION)			
FLOOR	FLOOR AREA m ²	FLOOR AREA sq.ft.	
TOTAL L01 COMMERCIAL	728 m2	7,833 sqft	
TOTAL L02 COMMERCIAL	1,519 m2	16,352 sqft	

TOWER UNIT MIX			
FLOOR	1 BED	2 BED	TOTAL / FLOOR
TYPICAL FLOOR PLATE A FLOOR 3- 31	6	4	10
# FLOORS	29	29	
TOTAL PLATE A	174	116	290
TYPICAL FLOOR PLATE B FLOOR 32 -39	2	4	6
# FLOORS	8	8	
TOTAL PLATE B	16	32	48
TYPICAL PENTHOUSE FLOOR 39 - 43	0	4	4
# FLOORS	4	4	
TOTAL PLATE B	0	16	16
TOTAL # UNITS			354

PARKING			
REQUIRED PARKING	BYI	_AW	TOTAL REQUIRED PARKING
RESIDENTIAL	0.50	PER UNIT	187
VISITOR	0.10	PER UNIT	37
TOTAL REQUIRED			224
			1
PROVIDED PARKING			TOTAL PROVIDED PARKING
RESIDENTIAL	1.00	PER UNIT	374
VISITOR	0.10	PER UNIT	37
TOTAL PROVIDED			411

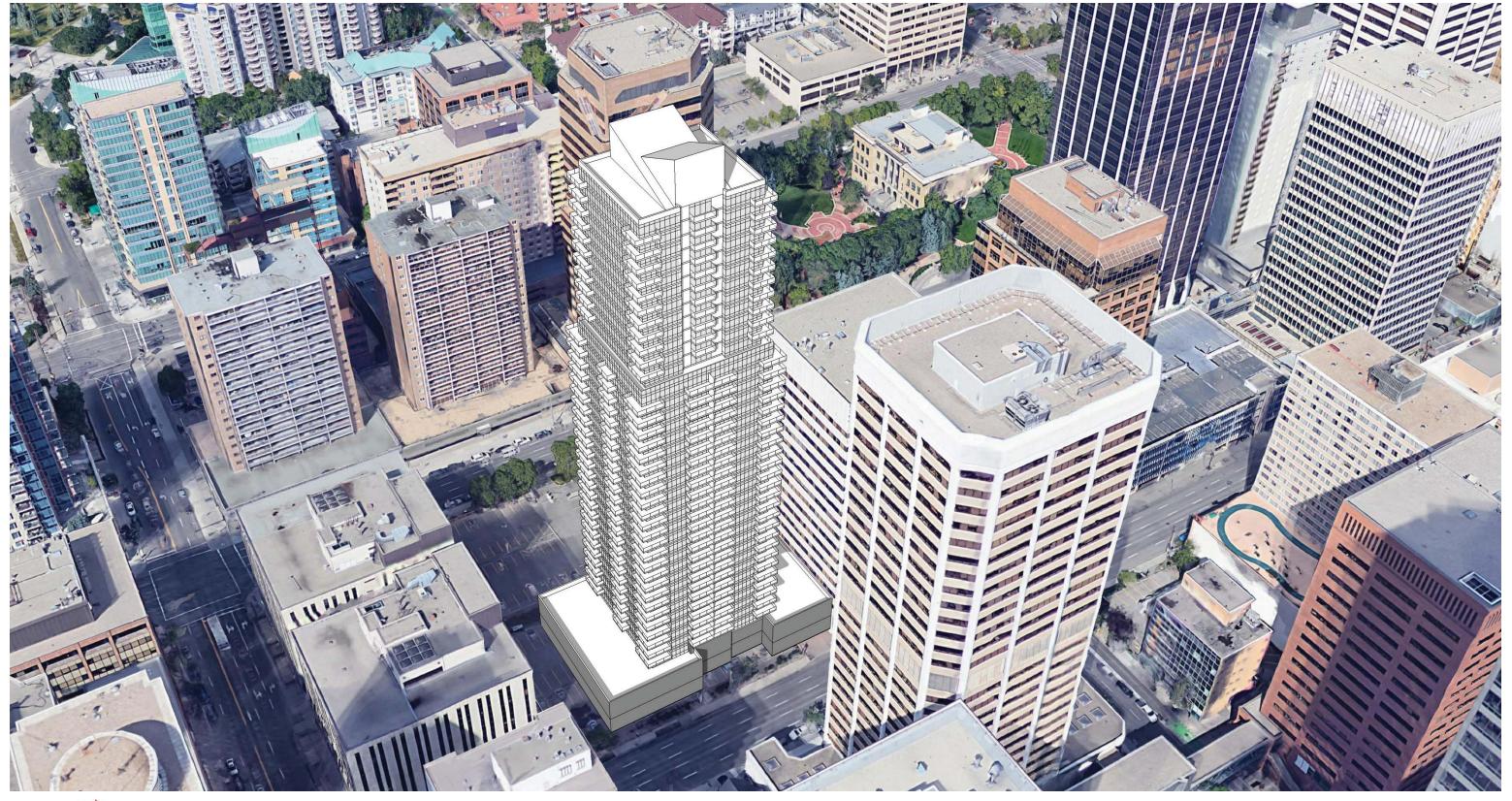
PARKADE BREAKDOWN		
P01	67	
P02	67	
P03	67	
P04	67	
P05	67	
P06	69	
TOTAL	404	
DEFICIT	-7	

BICYCLE PARKING						
TYPE BYLAW # UNITS REQUIRED PROVIDED					/IDED	
			CLASS 1	CLASS 2	CLASS 1	CLASS 2
CLASS 1	1/UNIT	374	374		354	
CLASS 2	0			0		0

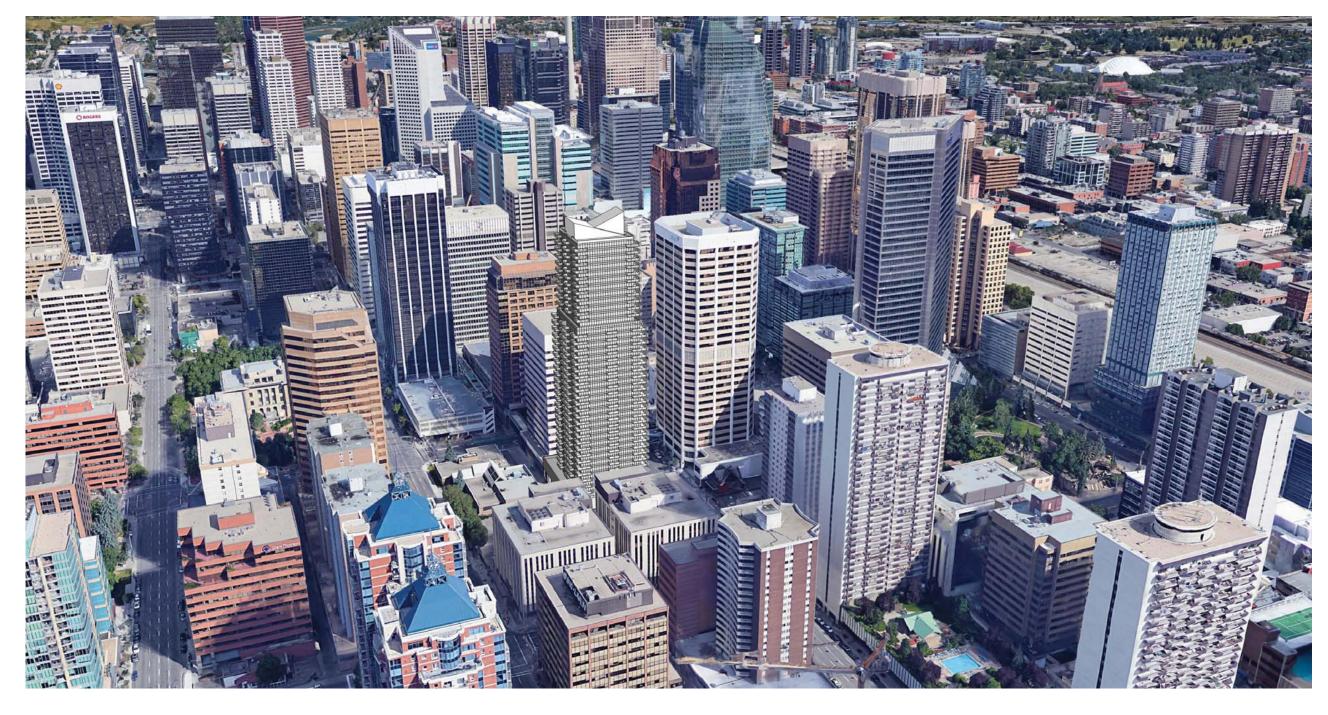












DENSITY BONUSING

The floor area ratio of Commercial residential District CR20-CR20/R20 may be increased in accordance with the incentive provisions of Division 3 to a Maximum total of 20.0 floor area ratio.



NORR is a fully integrated architecture, engineering and planning firm with a focus on Commercial, Public, Transportation and Lifestyle–related environments. As the legacy firm of John B. Parkin Associates, founded in Toronto in 1938, NORR has built a reputation on design excellence.

NORR is, and has always been, a vehicle for learning and growth, with the pursuit of excellence as its guiding principle. The firm has reinvented itself continuously to maintain its passion, vitality and contemporary approach to its craft. At the same time, it is underpinned by the maturity afforded by so many years of experience and remarkably diverse assignments.

NORR Architects Engineers Planners Western Canada has a depth of experience in our core business service offerings that include:



Architecture: NORR's approach to design excellence and successful implementation stems from a team approach that emphasizes an ability to work effectively with multiple stakeholders to capture the imagination while being realistic in its requirements.



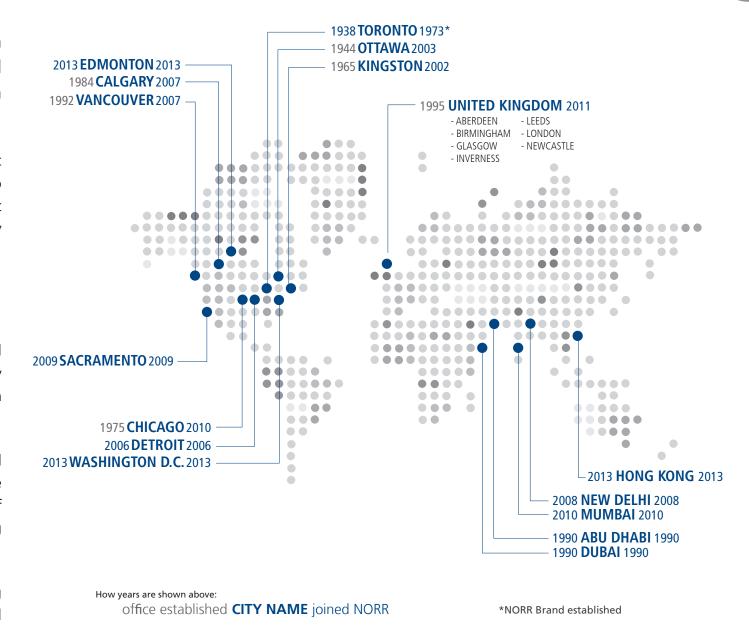
Engineering: The NORR Engineering Group is a full-service, integrated consulting structural, mechanical and electrical engineering firm. The company is registered with the Association of Professional Engineers of the Province of Alberta and is a member of the Association of Consulting Engineers of Canada.



Planning: NORR's planning team works with our clients; discovering opportunities to create places that contribute to the human and physical environment, while understanding the realities of a viable development.



Landscape: NORR's landscape architecture team has a wide range of experience, expertise, knowledge and diversity to bring innovative solutions backed by critical thinking, analysis and sound technical management practices to any development. Our firm has established a reputation for providing innovative and deeply responsive landscape design, and excellent project management outcomes for our clients.





Interior Design: More than form and decoration, interior design has power and responsibility. NORR designs safeguard the public, contribute to the quality of life, and enrich millions of lives yearly in a variety of contexts: living spaces, work, health centers and hospitals, restaurants, hotels, theatres and more. These are the places that culturally define and influence people's lives.





Calgary, Alberta

Calgary Economic Region (CER) is home to over 1.2 million residents. It is the largest city in Alberta and the fourth largest metropolitan area in Canada. It is located in southern Alberta about an hour drive from the Canadian Rockies, three hour drive to Edmonton, and three hour drive from the third busiest United States border crossing in the western states and provinces.

Calgary continuously ranks as one of the worlds most livable cities due to its high quality of life attributed to high disposable incomes, abundance of affordable housing, low density, natural setting, rich arts and culture, plenty of sunshine and a young and vibrant population.

After two years of negative growth due to a collapse in oil prices, Calgary's economy is in recovery mode as economic forecast show positive gains across the board. In 2018 Calgary Economic Region (CER) is forecast to grow 2.3, up from 1.9 percent in 2017 and a negative 1.1 percent growth in 2016. The recovery will be largely driven by growth in consumer spending, business investment, government expenditures and exports.

Population

Between the years 2012-2015, the average annual population growth was 3.1 percent, nearly three times the national growth rate of Canada. After a slowed population growth in 2016 due to the economic downturn, the CER is forecasted to experience a 1.0 percent population growth in 2018 with overall forecast average growth of 1.36 percent per annum in the 2019-2026 forecast period, primarily driven by international migration and natural growth.

Income

Although Calgary experienced an economic downturn, the Calgary CMA 2016 median family income was \$97,334, higher than the national average by 32 percent. Calgary average weekly earning in December 2017 was \$1,146, 17 percent higher than the national average.

Employment

As a result of the recession the CER lost about 19,000 jobs from peak to trough. Three years after the plunge in oil prices, CER not only gained back all the jobs lost but also added 27,200 new positions. These job gains were mostly in the service industry, food services, and health care industries. The unemployment rate is currently at 7.8 percent and is forecast to decline to 6.7 percent throughout 2018 respectively, down from 10.2 percent in 2016. The employment is expected to rise at an average annual rate of 2.3 percent between 2019 and 2026. Over the 2019-2026 period, the unemployment rate is expected to average 5.9 percent. Increased employment and wages will further fuel consumer spending and the overall economic activity.

1,240,000

2017 Population

1%

Population growth (2018)

6.7%

Projected Unemployment Rate (2018)

1.36%

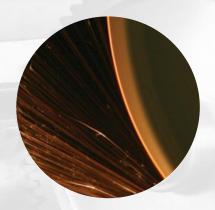
Average Population Growth (2019-2026)

Key Industries



Oil & Gas

Fifth Largest Producer of Crude Oil Globally and Fifth Largest Producer of Natural Gas Globally



Manufacturing

49,000 Employed In The Manufacturing Industry



Technology

Top 5 Most Competitive Tech
Talent Markets in Canada



Transportation

5,000 Transportation and Logistic Businesses



Agribusiness

150 Countries Serviced by Alberta's Agriculture and Food Products



Financial Services

Country's Fourth Largest Employer

Source: Calgary Economic Development

Current Concrete Condominium Projects – Downtown Core









The Avenue	
Address	1037 5 th Avenue SW
Construction Type	Concrete
Total Number of Units	195
Developer	Grosvenor / Cressy Development Group

The Concord	
Address	700 1st Avenue SW
Туре	Concrete
Total Number of Units	106
Developer	Concord Pacific

Parkside at Waterfront – West Tower		
Address	210 Riverfront Avenue SW	
Туре	Concrete	
Total Number of Units	71	
Developer	Anthem Properties	



Source: Urban Analytics

Concrete Condominium Projects – Beltline













West Village Towers	
Address	11 th Street SW & 9 th Avenue SW
Construction Type	Concrete
Total Number of Units	554
Developer	Cidex Group of Companies

6 th & 10 th	
Address	1010 6 th Street SW
Construction Type	Concrete
Total Number of Units	229
Developer	Lamb Developments

Versus	
Address	917 10 th Avenue SW
Construction Type	Concrete
Total Number of Units	444
Developer	One Properties







Address 301 11 th Avenue	e SW
Construction Type Concrete	
Total Number of Units 288	
Developer Qualex-Landma	rk

Source: Urban Analytics



Multi-Residential Overview

Vacancy Forecast to Decline

Due to Alberta's economic downturn in the past few years, Calgary's vacancy rates have inclined year over year since 2015. With oil prices stabilizing in 2017 and modest investment in other sectors, Calgary continues to remain optimistic for 2018. After consecutive increases in vacancy, vacancy rates declined in 2017 to 6.3% from a high of 7.0% in 2016 and are forecast to continue declining in the purpose-built rental market. Economic conditions have helped improve rental demand, rental supply in both the purpose-built and secondary rental markets and are forecast to rise. Prior to the economic downturn there were a number of apartment buildings under construction that were completed throughout the years of 2016 and 2017, causing an influx of inventory into Calgary's market. This excess supply has caused a downward pressure on prices resulting in modest sales.

Outlook

The average two-bedroom rent in 2018 is expected to slightly incline, following a year of modest declines in 2017. Landlords and property owners have been adjusting rents and offering incentives as vacancy rates have been elevated. With lower vacancy rates and stronger rental demand in 2018 and 2019, average two-bedroom rents will start to stabilize and move higher.

In 2018 and 2019, vacancy rates are forecast to continue moving lower while sales of apartment units continue to show signs of improvement as net migration increases and labor market conditions strengthen.

REAL GDP GROWTH			
	2017	2018F	2019F
Calgary Economic Region	3.0%	2.4%	3.0%
Alberta	2.8%	2.4%	2.2%
Canada	2.8%	2.0%	1.8%

Source: CMHC, Calgary Real Estate Board



Apartment Rents Forecast to Stabilize as Vacancy Rates Decline





Offering Process

Memorandum Contents

This Confidential Information Memorandum ("CIM") has been prepared by Cushman & Wakefield ULC and is being delivered to prospective purchasers to assist them in deciding whether they wish to acquire the Property. This CIM does not purport to be all-inclusive or to contain all the information that a prospective purchaser may require in deciding whether or not to purchase the Property.

This CIM is for information and discussion purposes only and does not constitute an offer to sell or the solicitation of any offer to buy the Property. The CIM provides selective information relating to certain of the physical, locational and financial characteristics of the Property. The information on which this CIM is based has been obtained from various sources considered reliable. Neither the Vendor nor the Listing Agent make any representations, declarations or warranties, express or implied, as to the accuracy or completeness of the information or statements contained herein or otherwise and such information or statements should not be relied upon by prospective purchasers without independent investigation and verification. The Vendor and the Listing Agent expressly disclaim any and all liability for any errors or omissions in the CIM or any other written or oral communication transmitted or made available to prospective purchasers. Prospective purchasers should conduct their own independent investigation and verification of the information provided herein, and should seek legal, accounting, tax and engineering advice as necessary.

If any information relating to the Property, in addition to the information provided in this CIM, is provided at any time, orally or otherwise, by the Listing Agent or anyone acting on their behalf, such information is provided as a convenience only and without representation or warranty as to its accuracy or completeness and such information should not be relied upon by prospective purchasers without independent investigation and verification.

Confidentiality

By accepting this CIM, purchasers agree to hold and treat this CIM and its contents in the strictest confidence. Purchasers will not, directly or indirectly, disclose or communicate or permit anyone else to disclose or communicate this CIM or any of its contents or any part thereof to any person, firm or entity without the prior written consent of the Vendor and Cushman & Wakefield.

All purchasers have executed a Confidentiality Agreement with respect to receipt of the CIM and access to the "virtual data room". This CIM shall not be copied, reproduced or distributed, in whole or in part, to any other person or party except as may be provided for within the Confidentiality Agreement.

Offering Process

Prospective purchasers are invited to submit Offers to Purchase the Property through Cushman & Wakefield for consideration of the Vendor.

The Offers to Purchase are encouraged to be submitted on the offer form provided by the Vendor and available on C&W's virtual data room. Cushman & Wakefield will advise purchasers of an offer submission date after sufficient marketing time has passed. Offers to Purchase the Property will be evaluated, among other criteria, based on the purchase price, purchaser's ability and timeliness of closing, and proposed conditions, if any.

Price

The Property is marketed without a formal asking price.



CUSHMAN & WAKEFIELD ULC

SUITE 1730 – 111 5th AVENUE SW, CALGARY, AB T2E 3S9

MARC ROSSO

Vice President
Capital Markets Group
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